



## INTERNATIONAL INSTITUTE OF MINERALS APPRAISERS

P.O. Box 1123 Golden, Colorado 80402, U.S.A.

Web site: [www.mineralsappraisers.org](http://www.mineralsappraisers.org)

# 2-Day IIMA Fall Conference

- October 15, 2024-7 hr. USPAP Update Course
- October 16, 2024-Mineral Appraisal Workshop



Western Pennsylvania Chapter

## October 15, 2024-7 Hr. USPAP Update Course

Mark Smeltzer, MAI, SRA, AI-GRS, AI-RRS, instructor,  
the Appraisal Institute.

8:30 am - 4:30 pm

\$265 General Admission (non IIMA members)

\$250 IIMA Members (Affiliate, Associate and Certified)

Prices INCLUDE Continental Breakfast, Luncheon, and online access to course materials

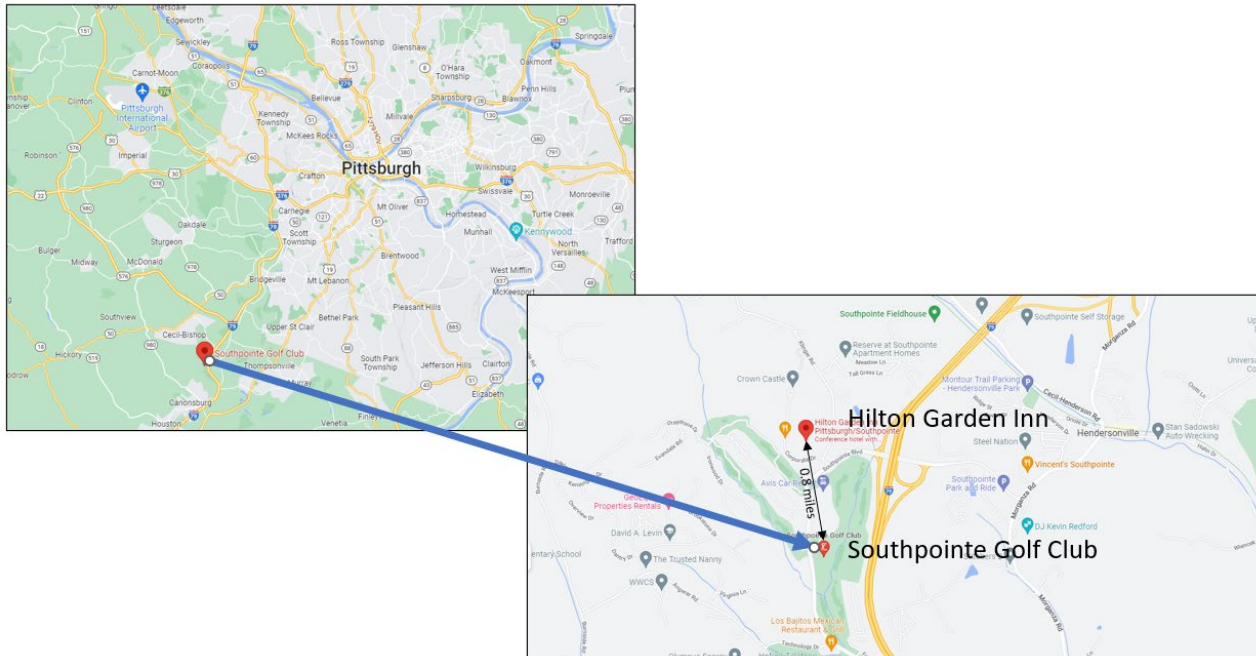
The tuition includes the electronic version of the course materials (The Student Handbook, and The USPAP Guidance and Reference Manual). Which will be used during class. When you come to class you will need to bring a laptop to view the materials. **OR**

If you would like a hard copy of the course materials (The Student Handbook and the USPAP Guidance and Reference Manual) there is a \$25 cost to print the materials and an additional \$15 shipping at the online check out. Should you wait until the last week to order a hardcopy, a mailing expediting fee many incur. The discount code is YVDK523673 for IIMA and AI members. These hardcopy costs are in addition to the cost of attending the class.

**Additionally**, in order to sit the class everyone must have a copy of **2024-2025 Uniform Standards of Professional Appraisal Practice (USPAP)**. This contains the USPAP Standards 1 through 10. Mark will bring copies of the 2024-2025 USPAP manual for students to borrow for the day if they would like. If someone would like to purchase *their own* electronic and/or hardcopy version of the 2024-2025 USPAP manual, they are available from [The Appraisal Foundation](http://The Appraisal Foundation) in three different options.

- |    |   |         |
|----|---|---------|
| 1) | 2024-25 USPAP COMBO PACKAGE (USPAP spiral-bound book & PDF) | \$50.00 |
| 2) | 2024-25 USPAP spiral-bound book only                        | \$35.00 |
| 3) | 2024-25 USPAP pdf only                                      | \$35.00 |

**Venue:** Southpointe Golf Course-360 Southpointe Blvd, Canonsburg, PA 15317  
-courtesy Kimberly Ayers, Ayers Petroleum Consulting LLC



## Course Description

This 7-hour refresher course on appraisals is required of all certified mineral appraisers on a bi-annual basis.

The one-day course focuses on recent changes to USPAP requirements for ethical behavior and competent performance by appraisers. The course, which clarifies several commonly misunderstood aspects of USPAP, will aid appraisers in all areas of appraisal practice seeking updated competency in USPAP, including those subject to state licensing or certification and continuing education requirements imposed by professional organizations, client groups, or employers.

## Registration Link for 7 Hr. USPAP Refresher Course:

<https://www.appraisalinstitute.org/education/search/2024-2025-7-hour-national-uspap-update-course/523673>

## Housing:

A Block of Rooms will be held for the attendees of this conference at:

**The Hilton Garden Inn, Southpointe,  
1000 Corporate Dr, Canonsburg, PA 15317**

This hotel is <1 mile from the Southpointe Golf Club. Conference rate is \$139/night (not including taxes & fees). The block will be held until September 14<sup>th</sup>, 2024.

<https://www.hilton.com/en/hotels/pitspgi-hilton-garden-inn-pittsburgh-southpointe/>

**Oct. 15<sup>th</sup> Ice-Breaker Reception at Hilton Garden Inn-Allegheny Room 5:00-7:00 pm  
Sponsors gladly accepted**



**INTERNATIONAL INSTITUTE OF MINERALS APPRAISERS**

P.O. Box 1123 Golden, Colorado 80402, U.S.A.  
Web site: [www.mineralsappraisers.org](http://www.mineralsappraisers.org)

# October 16, 2024-Mineral Appraisal Workshop

## Appraisal of Mineral Rights ...



And Some "Wrong's" 

**IIMA Fall Conference and Mineral Appraisal Workshop**  
Southpointe, Pennsylvania

**Presentations and Workshop to be held**  
**Wednesday, October 16, 2024 from 9:00 AM - 4:00 PM**

<p>\$125 General Admission (non IIMA members) \$100 IIMA Members (Affiliate, Associate and Certified) Prices INCLUDE Continental Breakfast, Luncheon, and presenter's slides</p>
--



One of the three legs<sup>1</sup> of the IIMA Stool is **EDUCATION**. That is the purpose of this Venue! We, *Certified Minerals Appraisers* of the IIMA will guide a full-day session of Do's and Do-Not's, when **estimating the Market Value** of producing and in particular of undeveloped mineral estates. Credit for CE is being sought for attorneys, accountants and landmen.

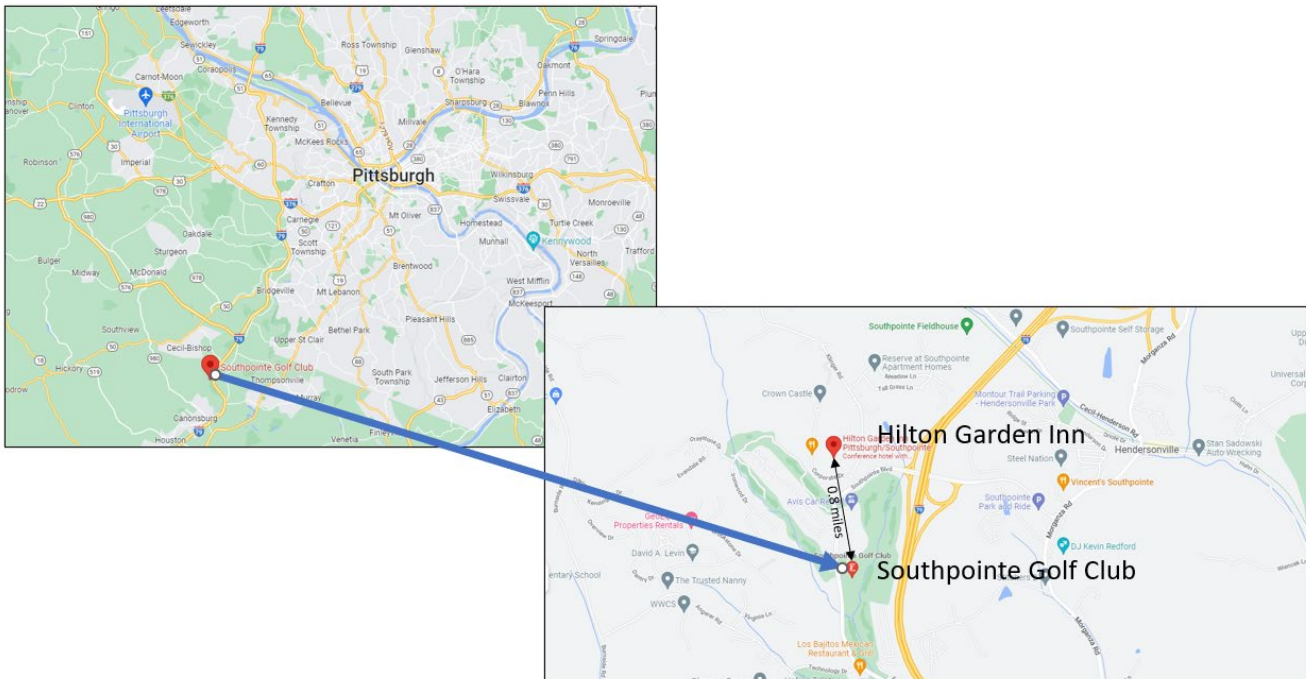
<sup>1</sup> The other two legs are **CERTIFICATION** and **REPRESENTATION**.

We aim to reach not only our own IIMA members, but also the legal and accounting professionals. These latter, together with financial planners, landmen, brokers and landowners constitute the MARKET that deals in mineral estates, be it for sale/purchase, for estate planning or similar activities.

**Program Sample:** Several invited speakers are prepared. Here is a selection from four of our speakers:

Presentation	Presenter	Affiliation
Why Mapping Accuracy is Important in Mineral Appraisals	Jessica Wright	True Mapping Inc.
How to address valuations of minority interest in entities holding mineral interest and other related assets	Dennis Richter	Spardata
A Quick Summary on Valuing Pore Space	Ed Moritz	WSP USA Inc.
Interesting and Odd Oil & Gas Valuations: Legal Matters in which a Geologist Wouldn't Typically be Involved	Dan Billman	Billman Geologic

**Venue:** Southpointe Golf Course-360 Southpointe Blvd, Canonsburg, PA 15317  
 -courtesy Kimberly Ayers, Ayers Petroleum Consulting LLC



## Housing:

A Block of Rooms will be held for the attendees of this conference at:

**The Hilton Garden Inn, Southpointe,  
1000 Corporate Dr, Canonsburg, PA 15317**

This hotel is <1 mile from the Southpointe Golf Club. Conference rate is \$139/night (not including taxes & fees). The block will be held until September 14<sup>th</sup>, 2024.

<https://www.hilton.com/en/hotels/pitspgi-hilton-garden-inn-pittsburgh-southpointe/>

## October 16<sup>th</sup> Conference Registration:

Step 1. Advise Betsy Suppes by Email of your intention to participate: [bsuppes@atlanticbb.net](mailto:bsuppes@atlanticbb.net)

Step 2. Pay by credit card-IIMA members via member login-"Make Payment" 2024 Fall Conference in comment section **OR**

Step 2.5 PayPal: Contact Charles Howard via email ([miningengineerwv@gmail.com](mailto:miningengineerwv@gmail.com)) so he can send an invoice to your PayPal account, **OR**

Step 2.75 Mail your check to: IIMA, C/O Charles Howard, Treas. 1125 Queens Ct., Morgantown, WV 26508